



We Support Every Soldier...Every Day

TACOM Strategic Service Solutions (TS3)

Informational Meeting

Presented to:

Industry

Presented by:

Ms. Renee Collica & Ms. Corey Richards

Contracting Officer

Lead Contract Specialist

11 Jun 2013



Unclassified



Agenda

- Introductions and Ground Rules
- Purpose and Background of TS3
- Main Requiring Activities and Overview
- Overview of TS3
- Small Business (SB) Provisions
- Discussion of Draft Solicitation Proposal Submission Instructions (Section L)
- Discussion of Draft Solicitation Evaluation Criteria (Section M)
- Review Q&As

Introduction to TS3 Contracting Team

- Ms. Renee Collica, Procuring Contracting Officer (PCO)
- Ms. Corey Richards*, Contract Specialist (Lead)
- Ms. Elizabeth Radatz, Contract Specialist
- Mr. Brendon Courtade, Contract Specialist
- Mr. John Flenner, Contract Specialist



*formerly Ms. Corey Sadowski

Ground Rules

- No photography or recording is permitted
- Please silence all cell phones
- Questions must be submitted
 - on the 3x5 cards provided to you today; or
 - via email to the TS3 mailbox; all emailed questions shall be in the body of the email (not in an attachment to the email)
- Turn in your name badge on the way out





Purpose

- The purpose of this presentation is to provide information regarding proposal submission requirements for TS3, as well as, to answer questions on the Draft Solicitation that were received prior to close of business on 07 June 2013.



Background

- TS3 will replace Army Contracting Command - Warren's (ACC-WRN's) use of three multiple award mechanisms
 - Omnibus III
 - Main Portfolio: Knowledge Based Services (KBS)
 - Expires: December 2013
 - Contract Vehicle: Blanket Purchase Agreement (BPA)
 - Field and Installation Readiness Support Team (FIRST)
 - Main Portfolios: Facility Related Services (FRS) and Equipment Related Services (ERS)
 - Expires: February 2014
 - Contract Vehicle: Multiple Award Indefinite Delivery Indefinite Quantity (MA IDIQ)
 - Tank Automotive Research Development and Engineering Center (TARDEC) Omnibus
 - Main Portfolio: Research and Development (R&D) Services
 - Expires: August 2014
 - Contract Vehicle: MA IDIQ



of Incumbent Contractors

- **Omnibus III**
 - 8 Small Business &
 - 8 Other-Than-Small Business Contracts Awarded
- **FIRST**
 - 18 Small Business &
 - 16 Other-Than-Small Business Contracts Awarded
- **TARDEC Omnibus**
 - 8 Small Business &
 - 8 Other-Than-Small Business Contracts Awarded



TS3 Requiring Activities (RAs)

- Program Executive Office Combat Support and Combat Service Support (PEO CS&CSS)*
- Program Executive Office Ground Combat Systems (PEO GCS)*
- Tank Automotive Research Development and Engineering Center (TARDEC)*
- System of Systems Engineering & Integration (SOSE&I)*
- Integrated Logistics Support Center (ILSC)*
- Program Manager Light Armored Vehicles (PM LAV)
- Depots and Arsenal
 - Anniston Army Depot
 - Red River Army Depot
 - Joint Manufacturing Technology Center - Rock Island Arsenal
 - Joint Manufacturing Technology Center - Watervliet Arsenal
 - Sierra Army Depot

*The next slides will provide a brief overview of the services that may be required by the primary TACOM LCMC Customers.



CS & CSS Portfolio

350+ Systems



Force Projection

Bridging

- Bridges / Bridge Erection Boat
- Bridge Transporters
- M9 Armored Combat Earthmover/Assault Breacher

Combat Engineer/Material Handling Equipment

- Container Handling Equipment
- Loaders
- Cranes
- Dozers
- Excavators

Force Sustainment Systems

- Cargo Airdrop Systems
- Combat Feeding Systems
- Field Service Systems
- Force Provider & Base Camps
- Shelter Systems & Heaters
- Mortuary Affairs Equipment

Petroleum & Water Systems

- Fueling Systems
- Water Systems

Sets, Kits, Outfits & Tools

- Sets, Kits & Outfits
- Engineer Combat Support Eq
- Diving Equipment
- Shelter Mounted Sets, Kits & Outfits
- Shop Set Equipment

Test, Measurement, & Diagnostic Equipment

- Integrated Family of Test Equipment (IFTE) At Platform Test Systems
- Common Embedded Diag.
- Calibration Sets (CALSETS)
- IFTE Off Platform Automatic Test Systems
- General Purpose Electronic Test Equipment (GPETE)
- Maintenance Support Device (MSD-V3)
- Next Generation Automatic Test Station (NGATS)



Joint Program Office Joint Light Tactical Vehicle

Joint Light Tactical Vehicles

- Technology Development phase
- 3 prototype contracts
- Engineering & Manufacturing Development (EMD) Phase
- MS B-2011

Light Tactical Vehicles

- HMMWV Family of Vehicles
- UAH Safety Enhancements
- HEAT Trainer



Mine Resistant Ambush Protected Vehicles

Assured Mobility Systems (Army Program)

- Buffalo (MPCV)
- JERRV/Cougar
- Husky (Vehicle Mounted Mine Detector (VMMD))
- RG31
- RG-33/Panther (MMPV)

MRAP All Terrain Vehicle (Joint Program)

- M-ATV

MRAP Vehicle Systems (Joint Program)

- Navistar MaxxPro
- GDLS RG-31
- BAE-TVS Caiman
- BAE RG-33 SOCOM
- BAE RG-33 SOCOM AUV
- BAE HAGA
- BAE RG-33L
- FPI Cougar (Cat I & II)
- FPI Buffalo

Joint Logistics & Sustainment (Joint Program)

- MRAP/M-ATV Logistics



Mobile Electric Power

Small Power Sources

- 2kW Military Tactical Generator
- 3kW Tactical Quiet Generator (TQG)
- Small Tactical Electrical Power (STEP)
- 60K BTUH IECU
- 9K, 18K, 36K IECU
- 120K IECU

Medium Power Sources

- 5, 10, 15, 30, 60kW Advanced Medium Mobile Power Sources (AMMPS)
- 5-60kW Tactical Quiet Generators (TQG)
- Power Units/Power Plants

Large Power Sources

- 100/200kW Tactical Quiet Generators (TQG)
- 100/200kW Large Advanced Power Sources (LAMPS)
- Power Distribution Illumination Electrical (PDISE)
- Intelligent Power Management

Battery Power Sources

- Standardization of Batteries



Transportation Systems

Army Watercraft Systems

- Causeway Systems
- Barge Derricks
- Tugs
- High Speed Vessels
- Lighterage

Allied Tactical Vehicles

- Light Tactical Vehicles (LTV)
- Medium Tactical Vehicles (MTV)
- Sport-Utility Vehicles (SUV)
- Buses
- Trailers

Armored Security Vehicles

- Armored Security Vehicle

Medium Tactical Vehicles

- Family of Medium Tactical Vehicles (FMTV)
- Tractor Trailer

Heavy Tactical Vehicles

- Heavy Expanded Mobility Tactical Truck (HEMTT)
- M915 Family of Vehicles & Trailers
- Heavy Equipment Transport (HETS)
- Container Handling Unit (CHU)
- Palletized Load System (PLS)
- Joint Recovery And Distribution System (JRADS)



Robotic Systems

- XM1216 Small Unmanned Ground Vehicle Family
- M160
- Packbot Family
- TALON Family
- Mini EOD
- Joint (Army and Marine Corps) platforms
- Joint Robotics Repair Detachments around the world

PEO GCS PORTFOLIO

Armored Brigade Combat Team

- Abrams Tanks
- Bradley Fighting Vehicles
- Armored Knights
- Paladin/PIM/FAASV
- M113 Family of Vehicles
- M88 Recovery Vehicles
- Armored Multi-Purpose Vehicle (AMPV)

Stryker Brigade Combat Team

- Flat Bottom Strykers
- Double V-Hull Strykers
- 10 Variants:
 - Commander's Vehicle
 - Medical Evacuation
 - Infantry Carrier
 - Engineer Squad
 - Mobile Gun System
 - NBC Reconnaissance
 - Mortar Carrier
 - Anti-Tank Guided Missile
 - Reconnaissance Fire Support

Ground Combat Vehicle

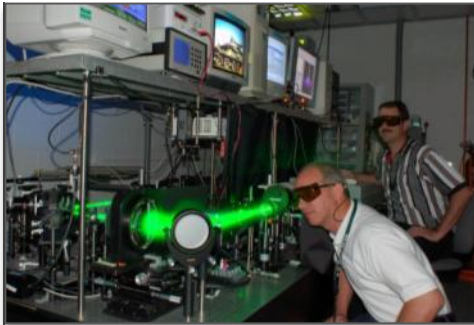
The Ground Combat Vehicle is a critical element of the Army's combat vehicle modernization effort, providing protected mobility critical to Soldiers' success.



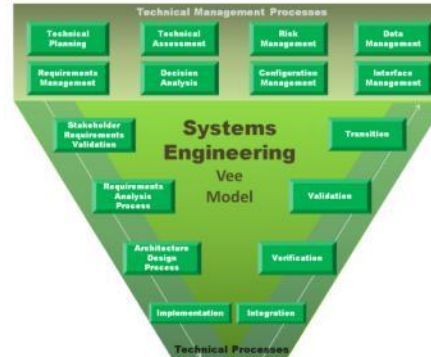


U.S. ARMY
RDECOM
TECHNOLOGY DRIVEN. 900M FIGHTER FOCUSED.

TARDEC Technologies



**Research/Technology
Development**



Systems Engineering



Product Development

Integration



Production Support



Field Support





TARDEC Technologies (cont.)



**Power & Energy
Vehicle Environmental
Lab (PEVEL)**



**Air Filtration
Lab**



Calorimeter Lab



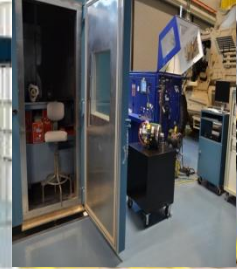
Power Lab



**Thermal
Management Lab**



Fuel Cell Lab



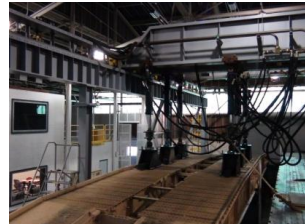
**Electric
Components Lab**



**Energy Storage
Lab**



**Fuels & POL
Research
Laboratories**



**Bridging Technology
Laboratory at Selfridge
Air National Guard Base**



**Fresh Water Test Facility at
Selfridge Air National Guard
Base**



**Water Quality
Laboratory**



**Army Petroleum Laboratory,
Susquehanna Army Depot**



**TARDEC Fuels & Lubricants
Research Facility at
Southwest Research
Institute (GOCO)**



**Survivability Armor
Ballistic Lab (SABL)**



**Large Robotics
Integration Cell**



**Reconfigurable
N-Post Simulator**



**Vehicle Inertial
Properties
Evaluation Rig**



VICTORY SII

What We Do: ILSC



We are TACOM LCMC's Provider of:

- **Acquisition & Sustainment Logistics** through maintenance management and supply support, and weapons systems management.
- **Logistics policy and process** management for supply, maintenance, technical publications, provisioning, Army Working Capital Funds, and fleet management.
- Headquarters Support and Integration of the TACOM LCMC's **repair and manufacturing facilities**.
- **Field support** through readiness analysis, logistics assistance, responsible RESET, and materiel fielding and training.
- **Security assistance** to international partners and allies through Foreign Military Sales.



System of Systems Engineering and Integration (SoSE&I) Mission Statement



Provide coordinated system of systems analysis, engineering, architectural and integration products to facilitate how the Army efficiently shapes, manages, validates and synchronizes the fielding of integrated materiel capabilities.

SoSE&I provides Analytical Support to Facilitate SoS Engineering and Integration





SoSE&I Key Tasks

Priority 1

- Provide system of systems level engineering and architectural products to deliver capability sets (charts)
- Provide supporting analysis for making informed SoS funding and programmatic decisions

Priority 2

- Provide technical guidelines, protocols and standards for SoS life-cycle acquisition
- Develop SoS engineering organizational structure and processes to ensure consistence of SoS implementation across ASA(ALT)
- Provide engineering policy, guides, best practices templates and metrics to insure SoS discipline across ASA(ALT)
- Provide education and personnel development model to cultivate the SoSE capability across the Army

SoSE

SoSI

Priority 1

- Perform Network Engineering Integration (Phases 1-3) - Sources sought, RFP, requirements, Horseblankets, Threads, LBRR, Network Integration
- Perform Brigade and Platform Integration (Phase 4-5) - NIE Execution, Platform integration, Brigade Integration, Finalize Architecture and Horseblankets, LOADEX, COMMEX, VALEX, FIELDEX

Priority 2

- Conduct NIE Event and Evaluations (Phase 5) - ATEC test execution
- Coordinate Production/Fielding for integrated capabilities (Phase 6) - Vehicle integration, production and coordination of fielding and NET)





Scope of TS3

- Task orders (TOs) issued against TS3 will be for requirements that fall into one or more of the following four services portfolio groups: (1) KBS; (2) ERS; (3) FRS; and (4) R&D.
- Specific tasks can be found in Section C of the Statement of Work of the draft solicitation.

Overview of TS3

- \$3.2 Billion maximum Ordering Value.
- Five-year Ordering Period.
- No options.
- TOs may be placed any time during the ordering period.
- On/Off-ramps may be utilized.





NAICS Code – MA IDIQ level

- MA IDIQ-level
 - 541330, Engineering Services (Except Military and Aerospace Equipment and Military Weapons)
 - [http://www.sba.gov/sites/default/files/files/size_table_01072013\(1\).pdf](http://www.sba.gov/sites/default/files/files/size_table_01072013(1).pdf)

NAICS Codes	NAICS Industry Description	Size Standards in millions of dollars	Size standards in number of employees
Sector 54 – Professional, Scientific and Technical Services			
Subsector 541 – Professional, Scientific and Technical Services			
541110	Offices of Lawyers	\$10.0	
541191	Title Abstract and Settlement Offices	\$10.0	
541199	All Other Legal Services	\$10.0	
541211	Offices of Certified Public Accountants	\$19.0	
541213	Tax Preparation Services	\$19.0	
541214	Payroll Services	\$19.0	
541219	Other Accounting Services	\$19.0	
541310	Architectural Services	\$7.0	
541320	Landscape Architectural Services	\$7.0	
541330	Engineering Services	\$14.0	
Except,	Military and Aerospace Equipment and Military Weapons	\$35.5	
Contracts and Subcontracts for Engineering Services			
Except,	Awarded Under the National Energy Policy Act of 1992	\$35.5	
Except,	Marine Engineering and Naval Architecture	\$35.5	



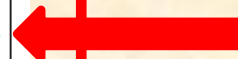
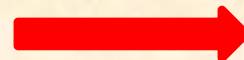
NAICS Codes – TO Level

- TO-level
 - 541330, Engineering Services (except Military and Aerospace Equipment and Military Weapons);
 - 561210, Facilities Support Services; or
 - 541712, Research and Development in the Physical, Engineering, and Life Sciences (except Biotechnology).

NAICS Codes	NAICS Industry Description	Size Standards in millions of dollars	Size standards in number of employees
541614	Process, Physical Distribution and Logistics Consulting Services	\$14.0	
541618	Other Management Consulting Services	\$14.0	
541620	Environmental Consulting Services	\$14.0	
541690	Other Scientific and Technical Consulting Services	\$14.0	
541711	Research and Development in Biotechnology ¹¹		500 ¹¹
541712	Research and Development in the Physical, Engineering, and Life Sciences (except Biotechnology) ¹¹		500 ¹¹

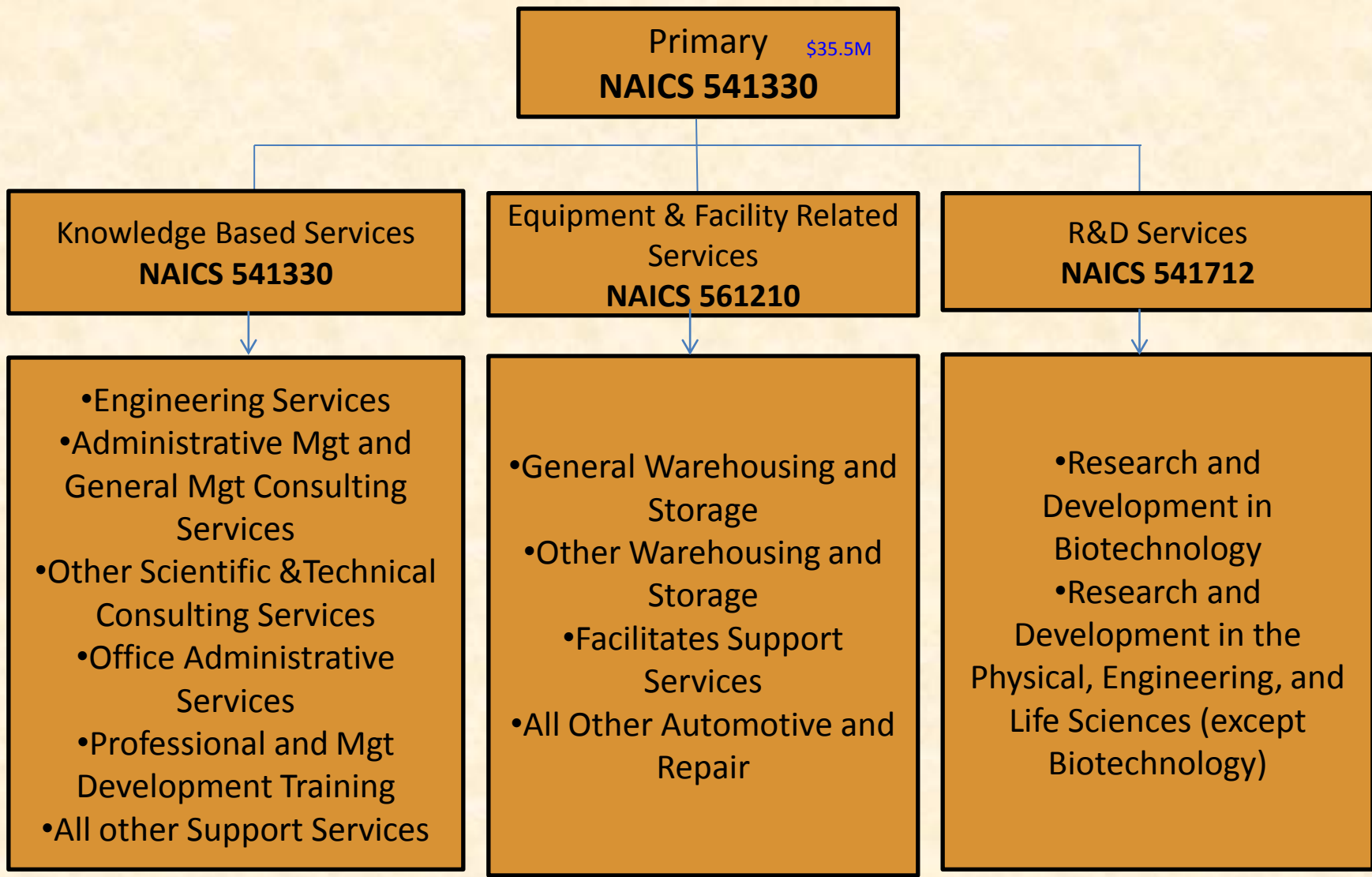
Except, Aircraft	Aircraft Parts, and Auxiliary Equipment, and Aircraft Engine Parts
Except,	Space Vehicles and Guided Missiles, their Propulsion Units, their Propulsion Units Parts, and their Auxiliary Equipment and Parts

NAICS Codes	NAICS Industry Description	Size Standards in millions of dollars	Size standards in number of employees
Sector 56 – Administrative and Support, Waste Management and Remediation Services			
Subsector 561 – Administrative and Support Services			
561110	Office Administrative Services	\$7.0	
561210	Facilities Support Services ¹²	\$35.5 ¹²	
561311	Employment Placement Agencies	\$25.5	





NAICS Codes (cont.)





Solicitation Structure

- TS3 will have one solicitation containing two separate Suites for proposal submission and evaluation purposes.

Restricted Suite	Unrestricted Suite
Small Businesses	Other-than-Small Businesses

- All Offerors shall have the capability to perform the entire SOW in accordance with Section C.



SB Provisions

- Rule of Two will be performed on every TO.
- If Rule of Two is not met, the TO will be open for competition between both the Restricted Suite and Unrestricted Suite contractors.



Remember, SBs can compete on every task order, even if it is solicited on an Unrestricted basis.



Maximizing SB Participation

- Contractor teaming arrangements are encouraged.
- In accordance with the National Defense Authorization Act for Fiscal Year 2013, small businesses concerns can team/subcontract with another covered small business concern or similarly situated entity in order to meet the requirements mandated by FAR Subpart 52.219-14, Limitations on Subcontracting.

Discussion of Solicitation Submission Instructions (Section L)

- Five electronic volumes are required
 - Volume I: Proposal Terms and Conditions (SF33, Solicitation Sections A-K)
 - Volume II: Experience Factor
 - Volume III: Technical Factor
 - Volume IV: Cost/Price Factor
 - Volume V: Small Business Participation Factor
- All volumes shall be submitted through the Army Single Face to Industry (ASFI) Bid Response System (BRS)



Clearly label each volume; number each page; provide an index



Offerors should begin its file upload well in advance of the solicitation closing date to ensure that the entire proposal is received in time to be considered for award



Award without Discussions

- Intend to award without discussions; however, under FAR Subpart 52.215-1(f)(4), the Government reserves the right to hold discussions, if necessary
 - Ensure proposal contains its best terms from a cost/price and technical standpoint.



MA TDIQ Source Selection Process

- The evaluation of proposals submitted in response to the TS3 solicitation will be conducted on a Best Value basis using Source Selection Trade-Off Procedures in accordance with FAR Subpart 15.3.

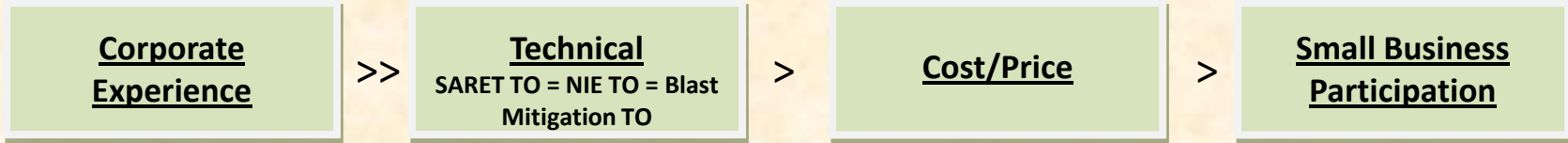


Section M – Basis for Award

- The Government plans to award approximately 40 MA IDIQ contracts, which may consist of:
 - 25 contracts in the Restricted Suite (SBs)
 - 15 contracts in the Unrestricted Suite (LBs)
- The Government reserves the right to award more or less than 40 MA IDIQ contracts.
- No partial MA IDIQ awards will be made.



Proposed MA IDIQ Evaluation Criteria



Per FAR Subpart 15.304(e), all non-price factors when combined are significantly more important than the cost/price factor.

Legend:

- >>> Significantly More Important
- >> More Important
- > Somewhat More Important
- = Approximately Equal



Technical Factor

- The Technical Factor includes three Sub-factors:
 1. Small Arms Readiness Evaluation Teams (SARET) TO
 - a) FRS
 - b) maximum three-year period of performance (POP)
 2. Network Integration Exercise (NIE) TO
 - a) KBS
 - b) maximum three-year POP
 3. Blast Mitigation TO
 - a) R&D Services
 - b) maximum 1.5-year POP
- These task orders are representative of the task orders that may be executed under the resultant contracts.
- The Government fully intends on awarding all three representative task orders, subject to the availability of funds.



Accounting System

- Each Offeror's accounting system needs to be adequate for determining costs applicable to cost-type TOs
 - FAR Subpart 16.301-3(a)(3).
- Offerors will need to provide "information" that its accounting system is adequate at the time of proposal submission in accordance with FAR Subpart 16.301-3 and in compliance with FAR Part 31, Contract Cost Principles and Procedures. "Information" may include:
 1. DCAA Report on the Adequacy of Contractor's Accounting System, or Accounting System Review, Date, Branch Office, and Auditor's Opinion (dated within the last four years); or
 2. In lieu of a current DCAA Accounting System Review, prospective contractor's may, at their own expense, provide an Accounting System Compliance Review, performed by an independent Certified Public Accounting (CPA) firm, who have determined after review, that the prospective contractor's accounting system is acceptable.



Reference the Executive Summary, paragraph A.11 for more information



Cost/Price Factor

- The Total Evaluated Cost/Price to the Government will include all of the following assessments, based on the pricing for the three representative TOs and contract types.
 1. SARET
 - This effort will result in a Time and Materials-type TO.
 - Most Probable Cost
 - Reasonableness and Realism
 2. NIE
 - This effort will result in a Firm Fixed Price-type TO.
 - Total Evaluated Price
 - Reasonableness
 3. Blast Mitigation
 - This will result in a Cost Plus Fixed Fee-Completion TO.
 - Most Probable Cost
 - Reasonableness and Realism



Cost/Price Factor (cont.)

- The TS3 website will be updated to include a set of charts to assist each Offeror in completing the Government-provided Excel workbooks (one for each TO)
 - Each workbook will include areas for each Offeror to enter information.
- Do NOT change any formulas.
- Labor rates may need to be entered depending on the workbook
 - Appropriate overheads and profit should be applied
- The subcontractor costs will be used to calculate the fully burdened labor rates.



Cost/Price Factor (cont.)

- Regarding Labor Hours:
 - the Government will provide the number of total hours to be proposed for the SARET TO, with the Offeror selecting which labor category to allocate the hours to;
 - the Government will provide specific hours by labor category for the NIE TO; and
 - the Offeror shall propose both labor hours and labor categories for Blast Mitigation, based on its proposed technical approach.



Cost/Price Factor (cont.)

- All travel will be based on “plug” dollars.
- Offeror may apply General & Administrative (G&A) expense and Facility Capital Cost of Money (FCCM) rates.
- No profit/fee will be allowed on travel dollars.



Cooperation

- Please be responsive to the various offices we coordinate with during this process, including:
 - Defense Contract Audit Agency (DCAA)
 - Defense Contract Management Agency (DCMA)
 - Small Business Administration (SBA)
 - Office of Small Business Programs (OSBP)



30 Minute Break

TURN IN ANY 3X5 CARDS